



2022 ANNUAL REPORT



GREETINGS FROM PRI

After a lengthy hiatus, Partnership Resources, Inc. (PRI) is returning to publishing an Annual Report. As a valued partner of PRI, we ask you to keep on reading as we share some of our top impacts and highlights from the 2022 year.

Propelled by our work and how we support each other every day, 2022 was filled with success and joy, but also challenges that presented opportunities for us to grow stronger as an organization. The last year marked the return of many things that were impacted and changed by the pandemic. As cohorts were dismantled, returning to the community led to reconnecting with partners while building new relationships with businesses, community members, and employers.

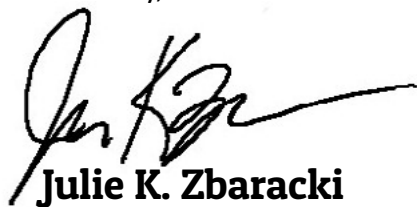
As services evolved against the backdrop of the pandemic, we revamped into a fresher, redefined, and often improved way of providing services. We embraced the opportunity to incorporate what we've learned together over the last few years while infusing PRI with valuable new points of view that have joined us along the way. With the help of Aurora Consulting, we finalized a yearlong project developing a Theory of Change, a tool to assist in communicating our shared vision, while defining our work and the impact we hope it has on the greater community.

As we continued to navigate the twists and turns of the pandemic, we prioritized our work with the goal of clients returning to services. To support this, we welcomed many new employees during the year but were also challenged with increased turnover and a growing workforce crisis, pointing us to focus even more on how to better support all employees. Although many clients returned to services in 2022, work remains to welcome back those still waiting and they remain our focus in the months ahead.

We've come together as a team, across all sites and services, building partnerships and opportunities for people with disabilities to thrive in an inclusive community. What we have been able to accomplish together none of us could do alone.

Thank you for your support in strengthening PRI while we work to fulfill our mission of creating partnerships between people with disabilities and the community.

Sincerely,


Julie K. Zbaracki
Chief Executive Officer



THEORY OF CHANGE

At Partnership Resources, Inc. (PRI) each unique person we serve is at the center of our work. Through individualized planning and support, we help each person learn, grow, advocate, and increase their independence in community life. This work is key to our mission of creating partnerships between people with disabilities and the community.

In our programs, each person explores their interests and goals, develops skills that will help them along the way, discovers their voice, and makes choices about how they want to participate in the community. PRI's programming includes vocational exploration, employment support, functional skill development, community involvement, self-advocacy, and opportunities for creative expression.

Our vision is that every person with disabilities thrives in an inclusive community. Together with our community partners, we raise awareness, help shape opportunities, and ensure that people with disabilities have abundant choices in community life.

VISION

People with disabilities thrive in inclusive communities.

PRI believes each person can contribute their unique gifts to the community.



AWARENESS

The community is knowledgeable about the contributions of people with disabilities and the barriers that they face in community life.

INCLUSION

The community includes people with disabilities in opportunities for employment, connection, and expression.

EQUITY

The community shapes opportunities for people with disabilities to learn, work, and contribute.

PRI creates partnerships between people with disabilities and the community.



DISCOVERY

People with disabilities explore their goals and interests.

VOICE & CHOICE

People with disabilities make informed choices about how they participate in the community.

SKILLS

People with disabilities have the skills they need to achieve their goals.

PRI provides individualized support and resources so people with disabilities can increase their independence.

OUR VISION

is that every person with disabilities thrives in an inclusive community.

OUR MISSION

is creating partnerships between individuals with disabilities and the community.

2022 MAJOR PROGRAMS AND ACCOMPLISHMENTS

For 62 years, PRI's work has centered around our mission of creating partnerships between people with disabilities and the community through Day and Employment Services. Using individualized planning and support, PRI supports each person in learning, advocating, and increasing their independence in community life.



Day Services

Within PRI's Day Services, each individual explores their interests and goals, develops skills to help them along the way, discovers their voice, and makes choices about how they want to participate in the community. This is done through vocational exploration, employment support, functional skill development, community involvement, self-advocacy, and opportunities for creative expression.



Employment Services

PRI creates partnerships between individuals with disabilities and the business community. Using a person-centered approach, clients explore and secure meaningful employment in the community.



2022 Accomplishments



Welcomed over 35 clients back to in-person services



Supported 15 clients through virtual services on a regular basis as well as reached others who cannot attend in person due to medical or travel



Increased financial stability with careful balanced budgeting and a strengthened reserve



Surpassed \$120,000 grant revenue goal to build capacity in day and employment services



Added 10 new positions essential to the support of clients in day and employment services

EMPLOYMENT SERVICES

In 2022,
53 business partners
employed **127** clients where
they enjoyed the satisfaction of earning a
paycheck, were part of team, and added value
to the community.

Of those working, **93.4%** maintained
steady competitive employment for 60 days
or more, and 100% earning at least
minimum wage or higher.

Of those participating in
Employment Development,
80% found a community-
based job within 120 days of
beginning services.



JUUT SALON

After securing new employment for 3 individuals at Juut Salon, Karen Keller, salon manager, noted “We’ve created an amazing team that is truly day-making. They really take an important part in our guest experience, and I can’t wait for what the future holds for this partnership.”



Mark's Story

This past year, Mark returned to work at Fairview Southdale Recycling Services, after a two-year layoff due to the pandemic. Previously, he worked there for 12 years. Mark says, “I love this job. It’s like family. I missed the comradery with the nurses and doctors. I’m so glad to be back.”



MOHR Award Lunds & Byerly's

Lunds & Byerly's was nominated by PRI and named a MOHR Disability Employer of the Year in 2022. Brian Kopp, Vice President of Retail Operations notes, “Our company, our community, our world are all a better place when we focus on the ability of each individual and ensure everyone has an opportunity to succeed.”

EMPLOYMENT SERVICES

20+ Years of Partnership



DOWNTOWN MINNEAPOLIS



SILVER LAKE



SOUTHDALE

11-20 Years of Partnership



HEALTHYFORLIFE
meals



SAINT LOUIS PARK



6-10 Years of Partnership



BLOOMINGTON



0-5 Years of Partnership



DAY SERVICES



“We have gone from the sense of distance during Covid to a new sense of community with PRI now. As clients return after the pandemic, there is natural peer support happening – clients are reconnecting and supporting each other.”

- Dylan H., PRI Program Specialist

DAY SERVICES

In 2022, 121 individuals were supported to explore their interests and goals, develop skills to help them along the way, discover their voices, and make choices about how they want to participate in the community.



18 COMMUNITY TRIPS
PER WEEK

28 COMMUNITY
PARTNERS



121 CLIENTS
SERVED
THROUGH
DAY SERVICES



In partnership with theater artist, Jen Scott and COMPAS, 14 clients participated in an immersive theater experience, creating an original musical, Dracula's Midnight Diner: A Musical Mystery that was performed before a standing room only audience at The Center for Performing Arts on November 3, 2022.



We expanded additional arts programming in creative writing and puppetry, as well as increased access to music therapy with MacPhail Center for Music.



We activated new and former partnerships where clients volunteer, build skills, develop interests, improve their health, all while being seen, heard, and included in the community.

WHO WE SERVE

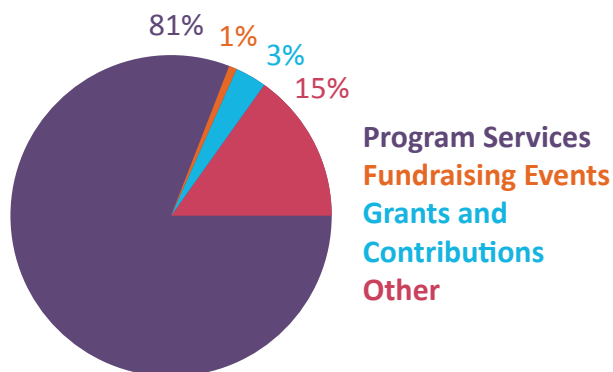


PRI serves adults with intellectual and developmental disabilities (IDD) in the Twin Cities metropolitan area, ages 22-82, many of whom have physical or mental health challenges.

FINANCIALS

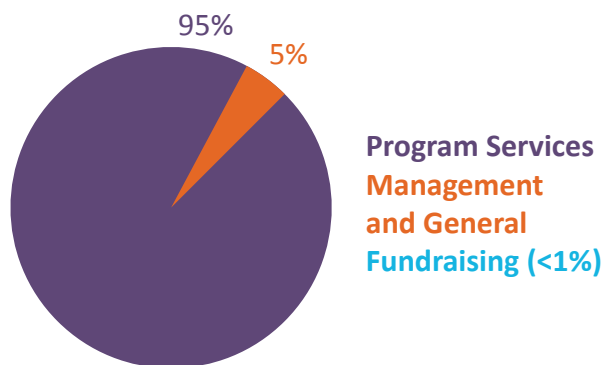
Support and Revenue

Program Services	\$4,930,415
Fundraising Events	\$38,183
Grants and Contributions	\$196,978
Other	\$899,630
Total Support and Revenue	\$6,065,206



Expenses

Program Services	\$5,008,785
Management and General	\$239,940
Fundraising	\$10,839
Total Expenses	\$5,259,564



Change in Net Assets

This includes \$753,906 in pandemic relief receivable

\$805,642

Assets

Cash	\$1,767,573
Accounts Receivable	\$378,201
Pandemic Relief Receivable	\$753,906
Prepaid Expenses	\$93,714
Fixed & Right to Use Assets	\$488,719
Total Assets	\$3,482,113

Liabilities and Net Assets

Current Liabilities	\$483,157
Noncurrent Liabilities	\$721,818
Total Liabilities	\$1,204,975
Net Assets Unrestricted	\$2,277,138
Net Assets Restricted	\$0
Total Net Assets	\$2,277,138

Total Liabilities and Net Assets

\$3,482,113

PRI LEADERSHIP

Senior Leadership Team

Julie Zbaracki, Chief Executive Officer

Kalina Spielbauer, Senior Director of Program Services

Jennifer Crosby Zarth, Development Director

Leadership Team

Christina Davis, Director of Employment Advancement

Brian Dolenc, Designated Coordinator

Abigail Eastin, Designated Coordinator

Chelsey Fugleberg, Director of Employment Supports

Dayna Gordon, Designated Coordinator

Mitch Gunderson-Palmer, Director of Day Services

David Lassegard, Designated Coordinator

Lena McDowall, Designated Coordinator

Emilia Peterson, Human Resource Manager

Heather Ringel, Office Manager

Sara Witt, Designated Coordinator

Board of Directors

Officers

President and Treasurer: Robert LaFleur, Attorney, Solo Practice

Vice President: Kevin Hofman, Attorney, Messerli & Kramer

Secretary: Peter Odegard, Information Security Officer, Consumer Medical

Board Members

Jeffrey Ericson, Retired

Joel Liestman, Actor, Disability Advocate

Mary Manning, Parent Advocate, Retired

Doug Murray, C.F.A., Senior Vice President, Strategic Distribution Retirement, Voya Financial

James Sweeney, Parent Advocate, Retired

In Remembrance



Emily Suhrhoff Onken
Program Assistant



Penny Terrell
Attended PRI's
Senior Program



Joe Harm
Employed at Pet Crossings,
attended PRI's Senior Program

WE VALUE OUR PARTNERS!

PRI is grateful for our many partners who supported individuals with disabilities to thrive in an inclusive community this past year. Following are some of the partners who supported PRI in 2022, including in-kind donors, members of the PRI Partners sustaining donor group, institutional donors and sponsors, and program specific partners.

In addition, we are honored by the generous support of every individual and partner who supported our mission and services through donations during the year. Thank you for your support!

7th Street Slayers	Jon and Cyndi Graves	OrangeBall Creative
Ablelight	Amy Green	Otto Bremer Trust
AIS	Ann Hannaher	Play Mechanix
At-Home Apartments	Pat Hannon	Provision Community Restaurant
Arts Midwest	Healthy for Life	The Richard M. Schulze Family Foundation
Cashé Software	Joel Liestman	The Sletten Family
CBRE	Susan Link	Jill Sletten Streich
CBRE Cares	Robert and Michele Luke	Songs of Hope
COMPAS Arts	MacPhail Center for Music	St. Vincent De Paul
Cow Tipping Press	MartinPatrick 3	Success Computer Consulting
Cub Foods	Messerli & Kramer	The Thomas Kemp Foundation
The DeVore Family	Minnesota Council of Nonprofits	UCARE
The Jaye F. and Betty F. Dyer Foundation	Minnesota State Arts Board	Upstream Arts
Feed My Starving Children	MN CLN Services	Lisa Vala
The Food Group	Douglas Murray	The Yoga Association of the Upper Midwest
John and Deborah Fox	Nilan Johnson Lewis	Z Puppets Rosenschnoz
Gallagher	Northeast Minneapolis Lions Club	Jennifer Crosby Zarth
Jean Gjetson	Northern Clay	Julie Zbaracki
GoGo squeeZ	Northland Transportation	Mike and Nancy Zbaracki
	Open Circle	



Partnership Resources Inc.

**Main Office
Minneapolis and Older
Adults Program**
1069 10th Avenue SE,
Minneapolis, MN 55414
612-331-2075

St. Louis Park Program
4226 Park Glen Road,
St. Louis Park, MN 55416
952-925-1404

**Vocational Immersion
Program (VIP)**
1200 Mendelssohn Avenue, Suite 1,
Golden Valley, MN 55427
763-205-0167

Support the My Voice! My Choice! Campaign to ensure individuals with disabilities can thrive in an inclusive community where their voices matter and choices are abundant!

Sign up for our Monthly Newsletter, PRI Pulse



Partnershipresources.org



Facebook.com/partnershipresources



Youtube.com/user/partnershipresources



Linkedin.com/company/partnershipresources



Instagram.com/partnershipresourcesinc



Info@partnershipresources.org

Partnership Resources, Inc. is an Equal Opportunity/Affirmative Action Employer committed to creating a diverse workforce. We will not discriminate against any employee or applicant based upon any characteristic protected by law. We welcome and encourage people of all life experiences to apply.